

FIG. 1

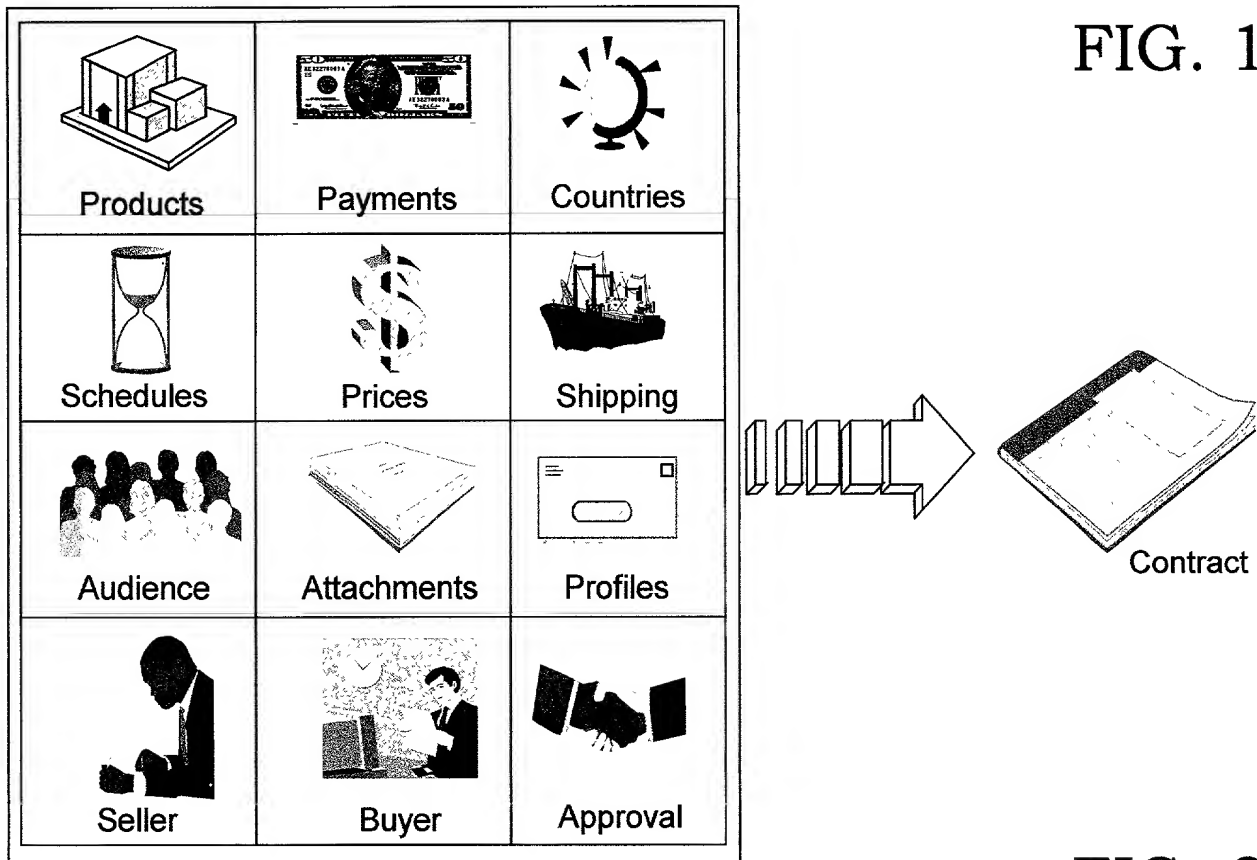


FIG. 2

## Install Business Rules Book

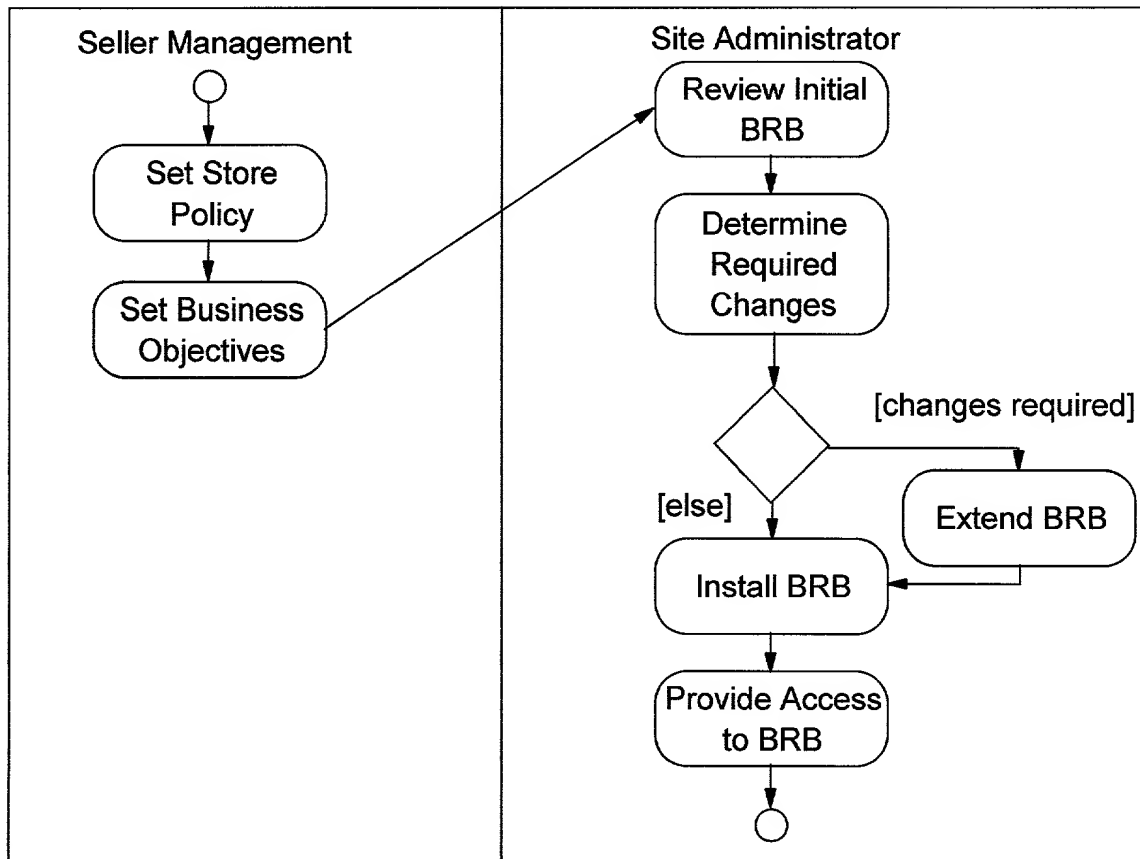
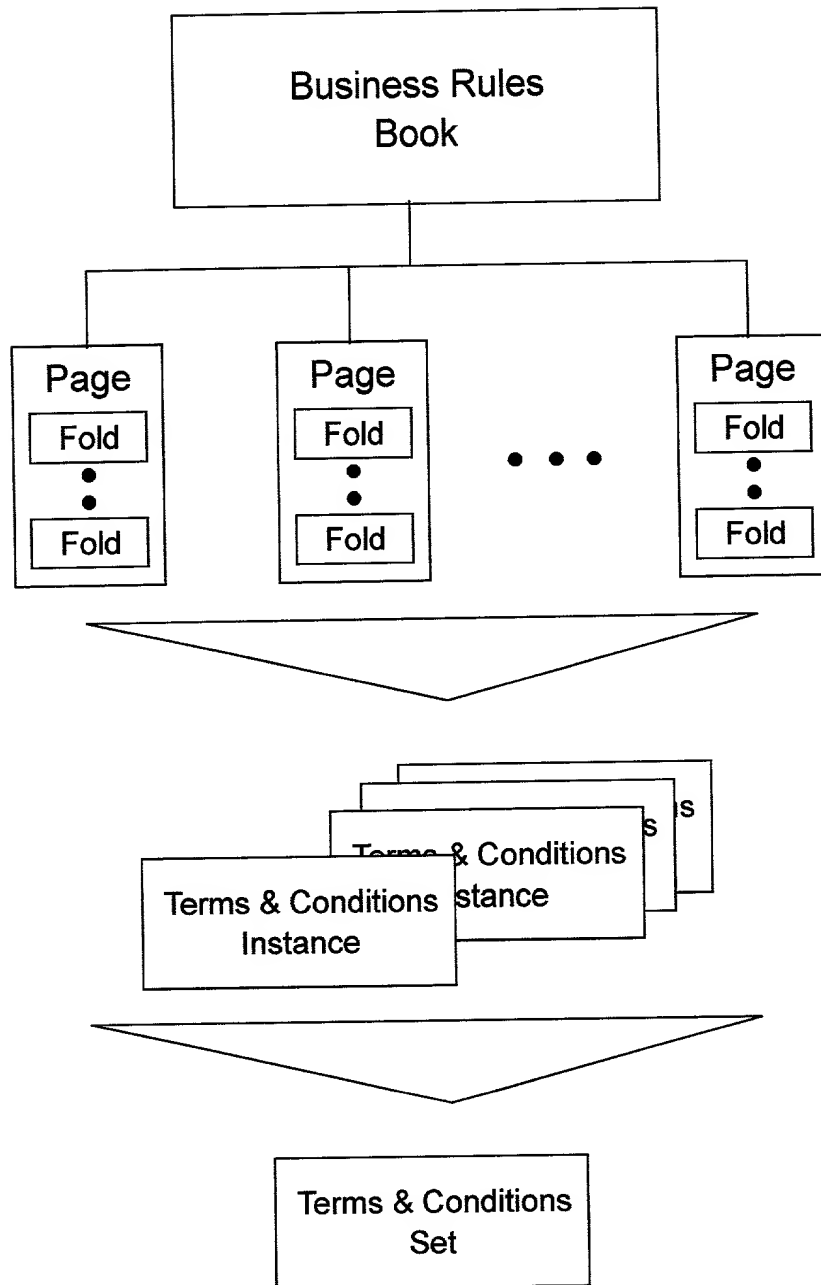


FIG. 3



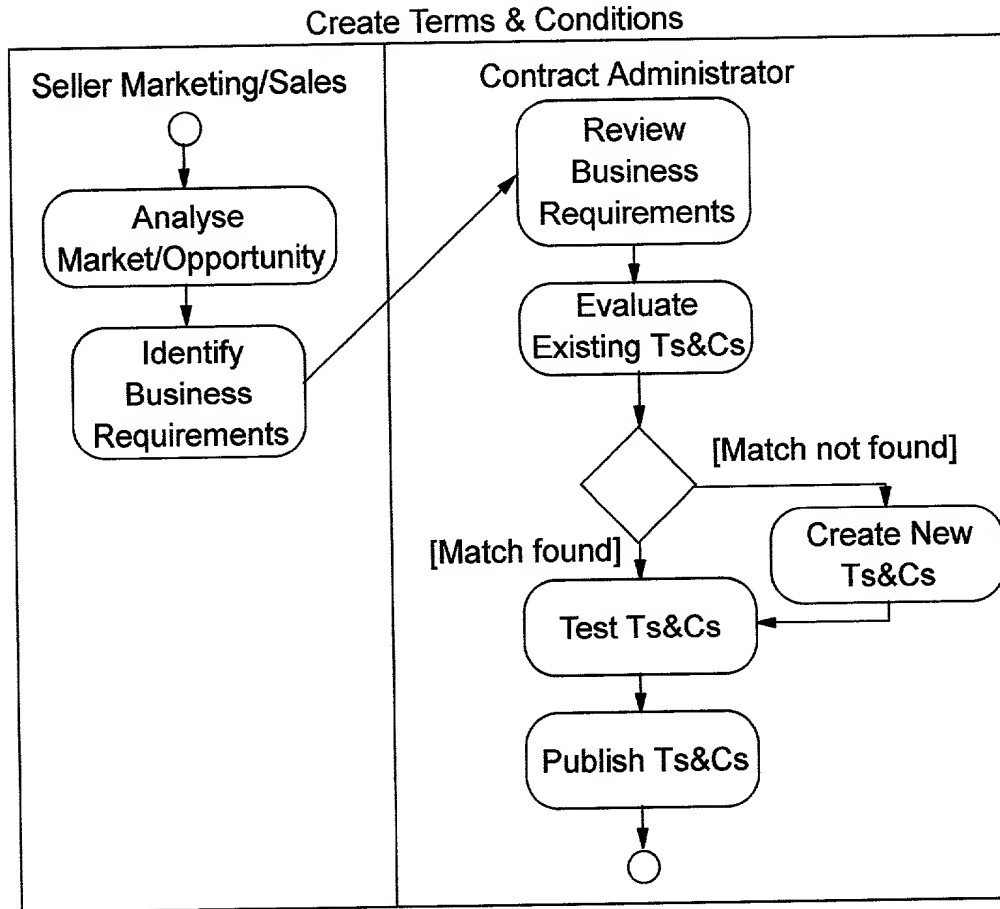


FIG. 4

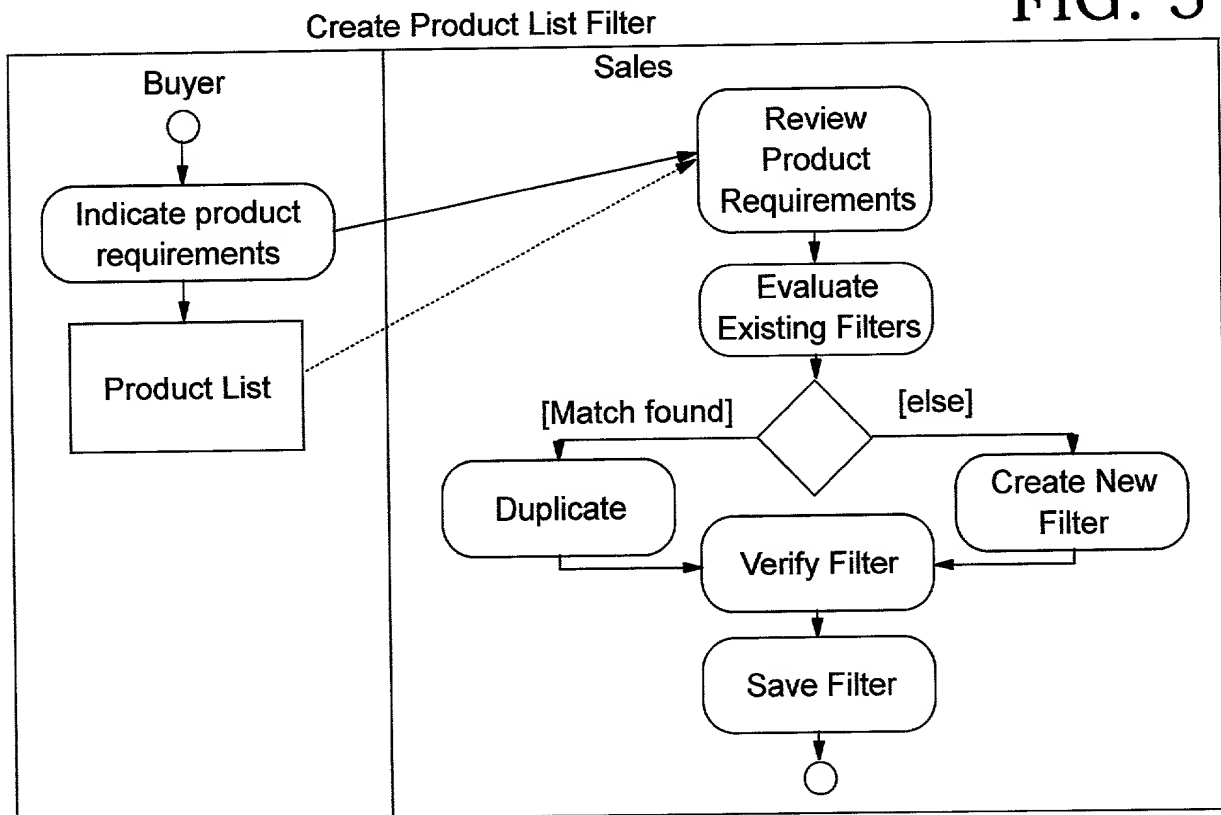


FIG. 5

FIG. 6

Linking Multi-Fold Ts&Cs Pages to PLF

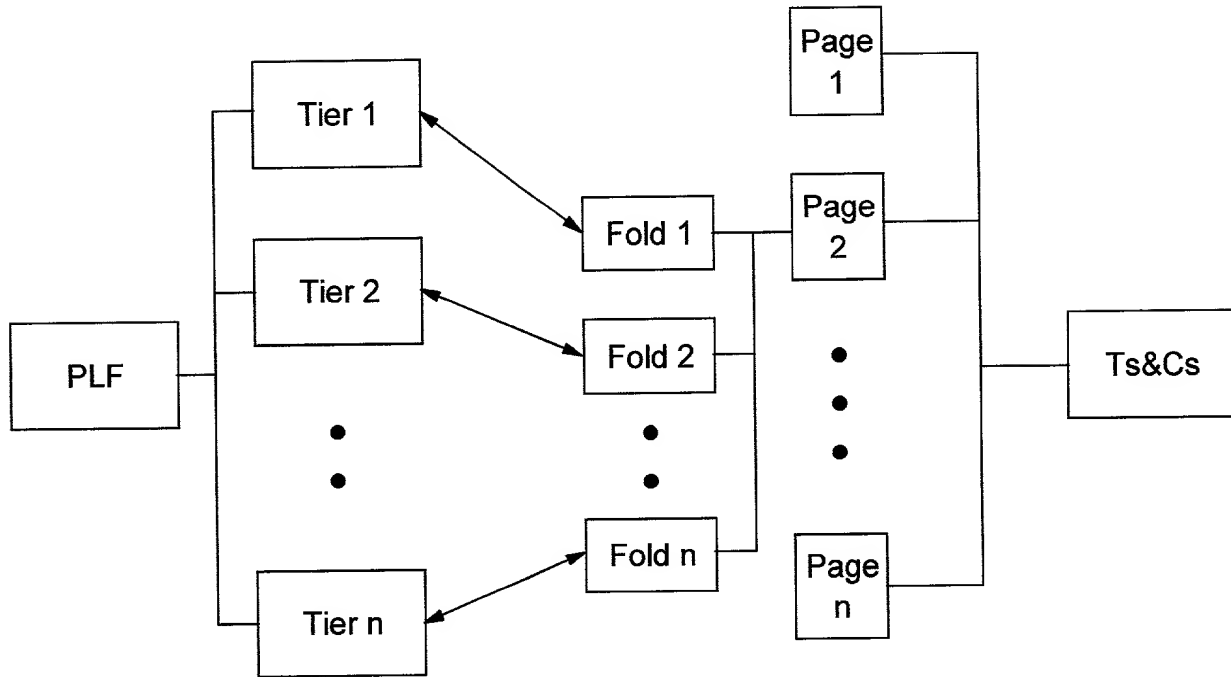
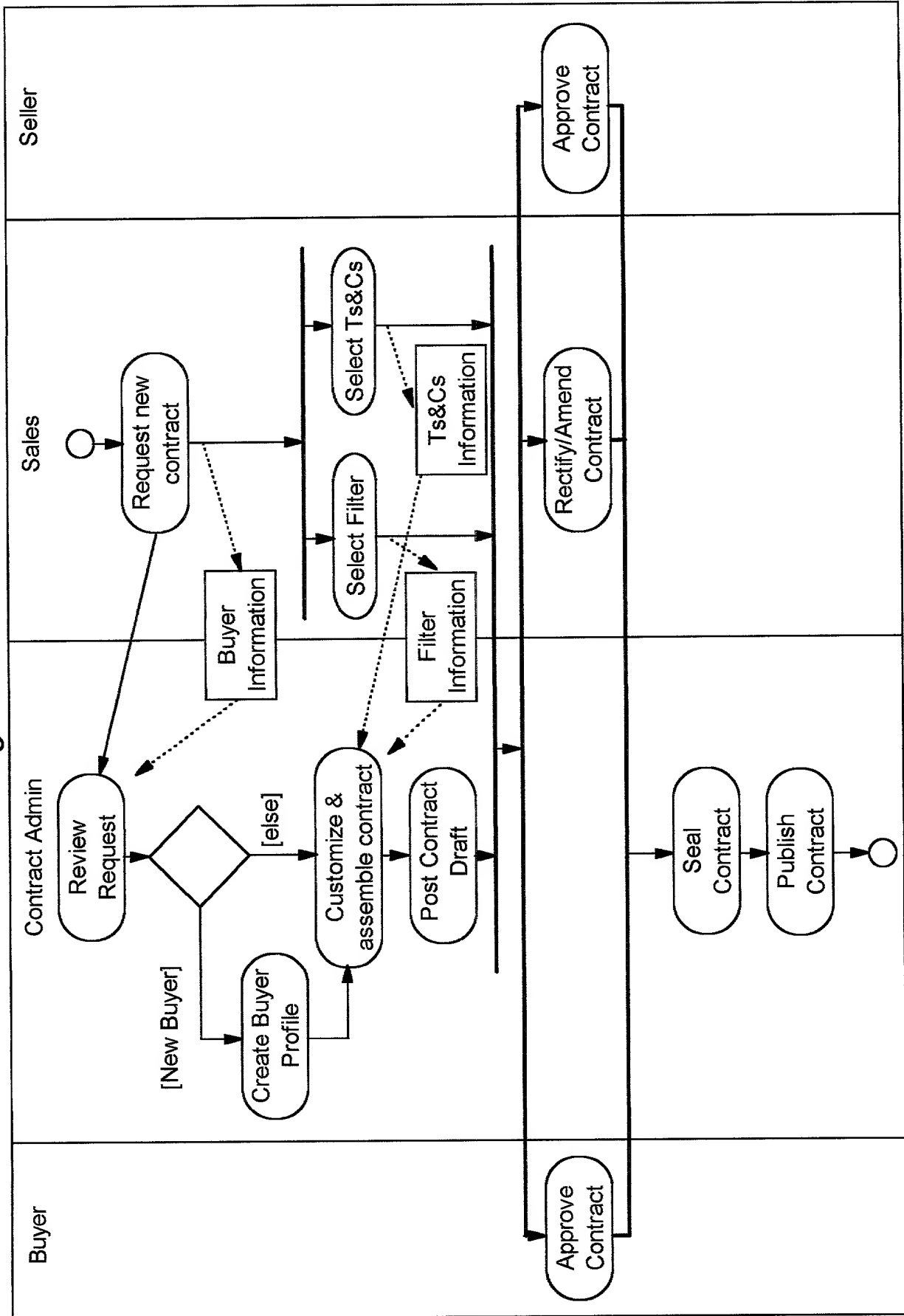
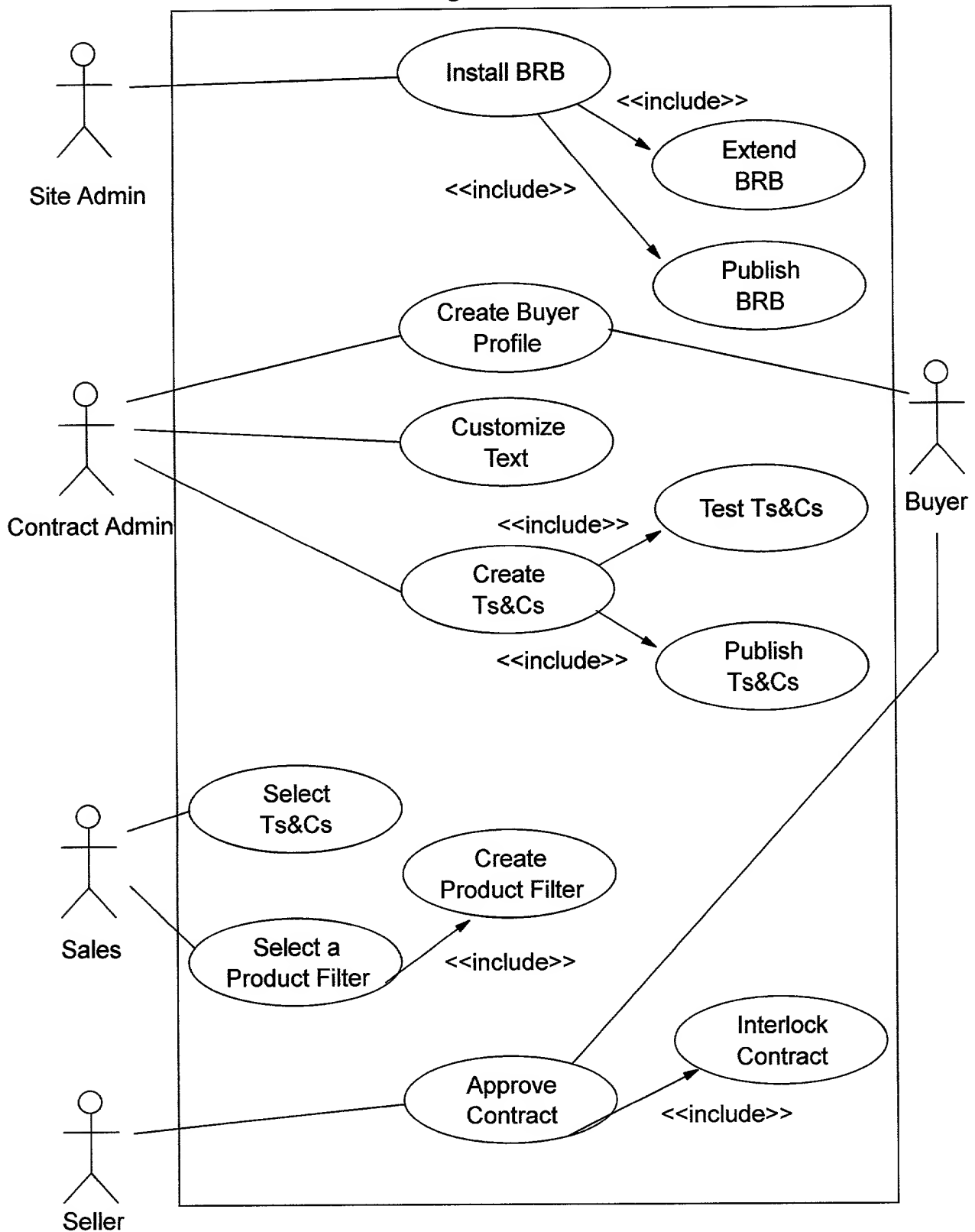


FIG. 7

# Negotiate Contract



**FIG. 8**  
**Contract Negotiation Subsystem**



**FIG. 9**  
Update Contract

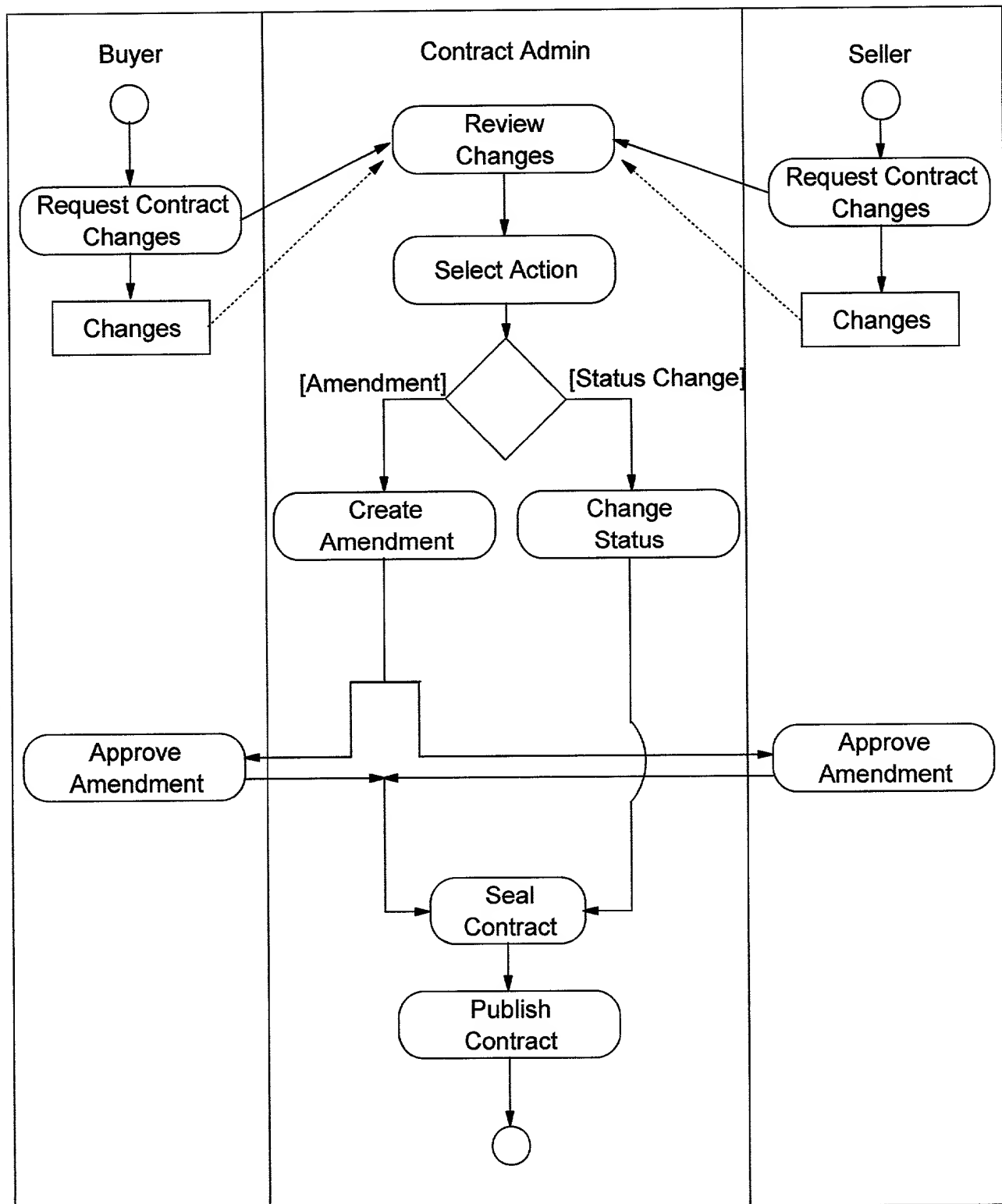
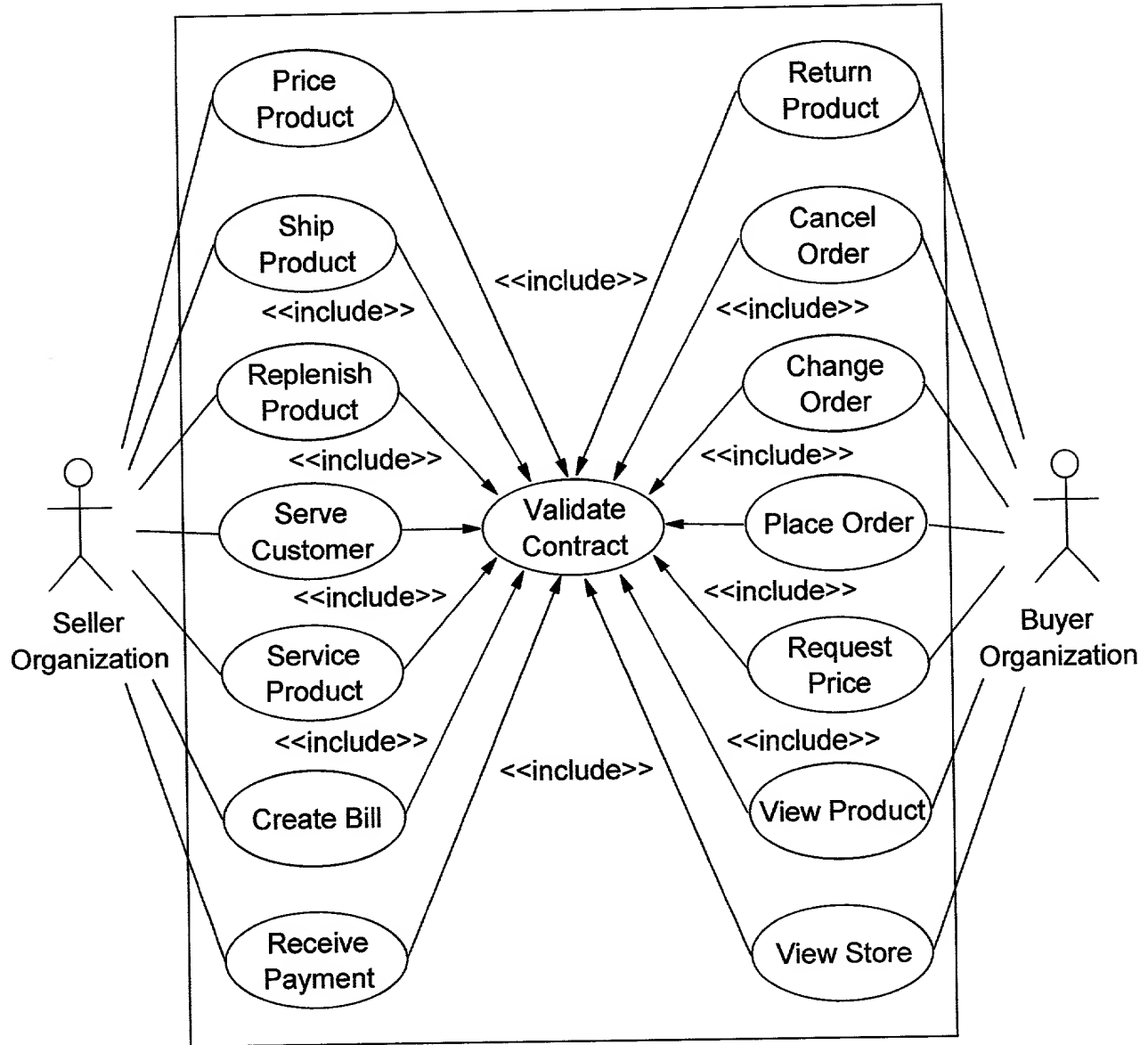
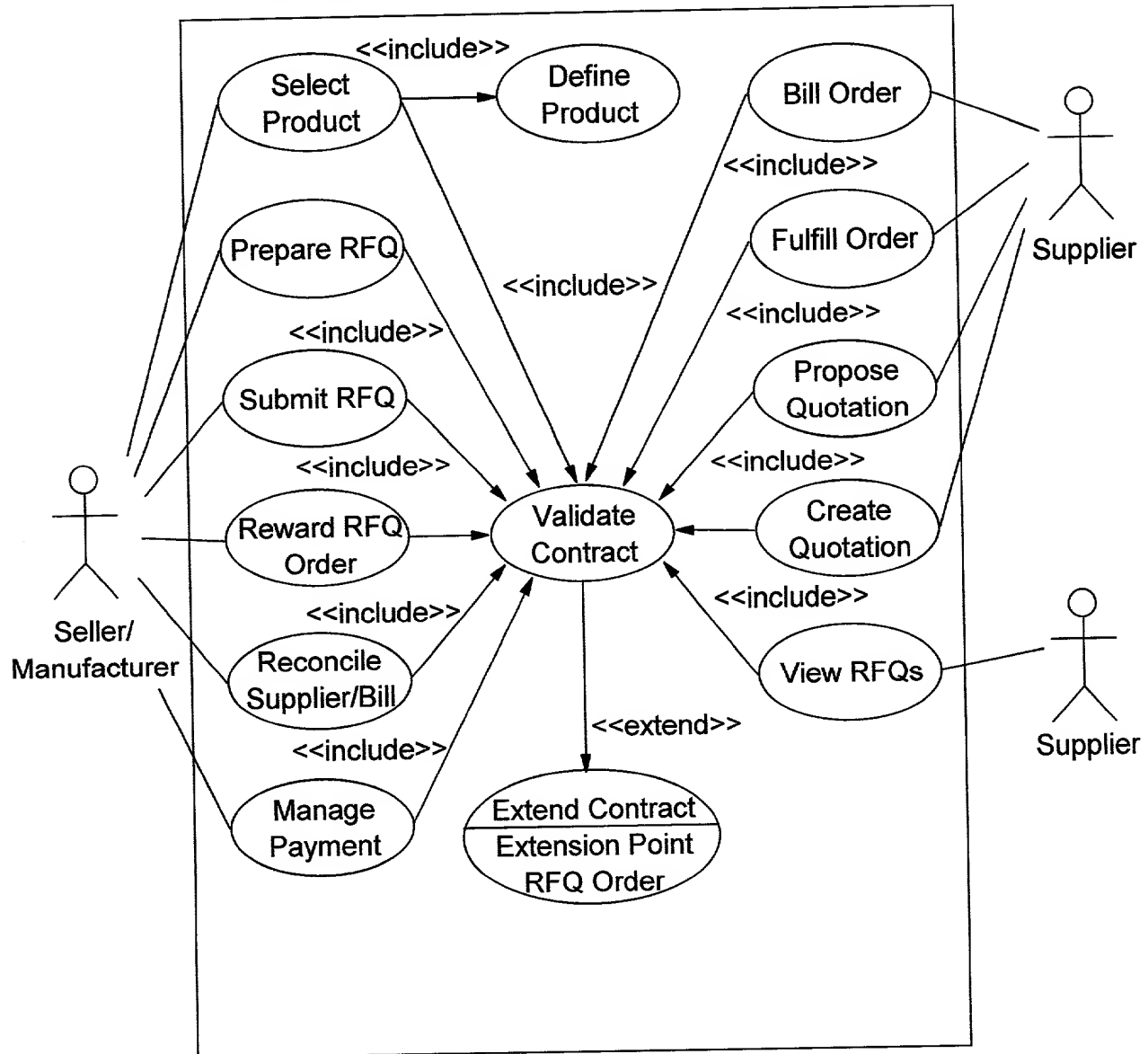


FIG. 10

Contract-Centric B2B E-Commerce System



## Contract-Centric B2B Procurement System



*Journal of Management Studies*, 19(1), 67-80.

FIG. 12

## Contract Based Order Management System

